



COMPANY INFORMATION

Date:

<b>Company:</b>	SWECO		
<b>Phone:</b>	8592838400	<b>Web Site:</b>	<a href="http://www.sweco.com">www.sweco.com</a>
<b>Address:</b>	8029 US Highway 25	<b>City:</b>	Florence
<b>State:</b>	KY	<b>Zip Code:</b>	41042

BUSINESS CONTACT

TECHNICAL CONTACT

<b>Name:</b>	Jeff Dierig	<b>Name:</b>	
<b>Phone:</b>	8592838400	<b>Phone:</b>	
<b>Email:</b>	<a href="mailto:jdierig@slb.com">jdierig@slb.com</a>	<b>Email:</b>	
<b>Address:</b>	8029 US Highway 25	<b>Address:</b>	
<b>City:</b>	Florence	<b>City:</b>	
<b>State:</b>	KY	<b>State:</b>	
<b>Zip Code:</b>	41042	<b>Zip Code:</b>	

BUSINESS HISTORY

How long have you been in business? 1917

Are you part of a larger company? Yes  No

Did you exist as another company before this company was formed? Yes  No  If so, what was that company's name?

Number of employees? 300

What is your business structure? Business Unit of SLB

What types of insurance and or surety do you provide?

Describe your business service(s). For example: consulting, development, engineering, equipment sales, finance, other.

Equipment manufacturer

Describe your area or region of operation.

Global

Does your company hold any patents or the rights to any patents? Yes  No  If yes, please describe.

hundreds

Do you manufacture equipment? Yes  No  If yes, please describe.

Vibratory Separation Equipment

Do you integrate equipment manufactured by others? Yes  No

If you integrate, please list the names of the companies you represent.

How do you answer potential customer's questions about financial strength of your company?

Do you offer technical/service support? Yes  No  If so, what methods?

Do you offer design services? Yes  No  If yes, please describe.

Do you offer financing? Yes  No  If so, what terms?

Are you a full stop shop? Design to construction to operate? Yes  No  If so, please describe.

Do you have preferred partners? Yes  No  If so, please list and provide contact information/identify partners by name.

Do you have any third-party verification/research that has been done on your technology? Yes  No

If so, please describe.

Do you provide a performance guarantee? Yes  No  If so, what are you guaranteeing?

For example: up time, methane production, biogas production, parasitic load, throughput, O&M cost, percent recovery, other. Please describe.

Are there any other aspects of your business that you feel should be included in this document?

#### Newtrient 9-Point Score Information

Is this technology currently operational on at least three North American dairy farms? Yes  No

Does this technology have a record of reliable performance for more than 12 months on at least three farms? Yes  No

Is this technology installed on at least 10 North American dairy farms? Yes  No

What are the Installed capital costs of this technology? Please clearly define what is and is not included, Ranges are acceptable.

What are the annual operating costs of this technology? Please clearly define what is and is not included, Ranges are acceptable.

**What value does this technology or the products it makes, deliver to the farm?** *Please list identifiable economic, environmental, or community value (e.g. reduced cost, increased income, reduced odor, improved nutrient use, etc.).*

**Do you feel an in-depth Technology Information Request is needed to help people understand this technology?** Yes  No   
*Newtrient has an extensive technical information request document that can be provided, it is based on the information requested for applications to the USDA NRCS EQIP program.*